



# **DropInCare Sage TM** Professional Drop In Childcare Center Management Software

Drop-In child care centers have specific needs that require special software. Trying to use traditional childcare software for a drop in center is like trying to use a screwdriver to hammer in a nail. It won't do a good job, it will take you a lot longer, and you will have to improvise a lot.

**DropInCare Sage™** was specifically designed for your drop-in child care center. It includes all of the functionality of the ChildCare Sage, plus it adds many drop-in specific functions to make your center more organized, more profitable, and more professional by letting you:

# **Quickly and Easily Enter Families:**

Use our Easy Enroll screen to enter all siblings in a family, assign them to specific rooms by age, and set up their rates all in one step.

# **Let Parents Make Reservations:**

Use our reservation system to let parents create one time or standing reservations, and check for available openings for any time in the day.

# **Quickly Process Children:**

Use our unique Drop In Quick Entry screen to quickly find children by name or id, sign them in/out, charge for child care (including precharging up to the scheduled pickup time,) charge for incidentals, take payments, and print receipts; all from 1 screen. Our software can even calculate and charge sales taxes if needed.

#### Track Center Usage, Capacities, and Revenue:

Use our Center Summary and Status screens to see which kids were/are in the center, hours used, packages sold, and full revenue including projections for children currently at the center.

#### **Setup the Program to Work with Your Center:**

Use our setup screens to create rooms, create sibling discounts, create coupons, create prepaid packages, create rates, and set up rounding when calculating childcare charges.

### **Run Staff Payroll:**

Use our system to automate your staff's timesheets and payroll. Use our included Timeclock to let your staff sign themselves in and out, then use the payroll functionality to calculate payroll and print checks.

# **Keep Track of Center Accounting:**

Use our center ledger to easily track center expenses and reconcile bank accounts, and use our extensive accounting functionality and reporting to help manage your center.

Plus... DropInCare Sage helps your center Be Green.



Please turn this page over to see comparison charts between our software and the competition.



**DropInCare Sage™** is such a great value because we don't have modules that can double or triple the price of the software. Our software is all inclusive and comes with every function you need to run your center. Our software license follows the center, not the computer, so you can install the software onto as many computers as you like. Plus, our software adapts to your center, not the other way around.

**DropInCare Sage<sup>TM</sup>** is Windows PC-Based, not web-based. The advantages of our system over web-based systems are:

- 1) you own the software and the ongoing costs are much less, and 2) you can use the system when the internet is down or slow.
- But the biggest advantage of our system over web based systems is the overall user experience. Our system is more comprehensive, more interactive, and much more responsive than web based systems, letting you be more productive.

If you should need it, **DropInCare Sage<sup>TM</sup>** offer comprehensive toll-free phone, email, online, and tutorial support to keep you working.



At your drop in center, the **DropInCare Sage<sup>TM</sup>** can seamlessly automate your check in and check out process, automatically calculate what a family owes including sibling discounts and coupons, quickly and easily charge for incidentals such as snacks and books, and automatically create bills and statements.

You can purchase our software online or call us toll-free. We always send you a DropInCare Sage CD in the mail, and we give you access to our website download area.

www.dropincaresage.com (866) 842-7806

## DROP IN CHILDCARE CENTER MANAGEMENT SOFTWARE COMPARISON CHART:

Our functionality speaks for itself. Please review our extensive feature and comparison chart below:

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Feature	DropInCare	StayTrak <sup>TM</sup>	iCare <sup>TM</sup>	<b>ProCare</b> <sup>TM</sup>
M(number) means module	Sage <sup>TM</sup>		Std Large	
Specific Drop In Center Functions				
1 screen that shows children currently at the center and capacities	•	•	M1	M3
1 screen to check children in and out, bill them, take payment, and print receipt	•			
Automatically calculate sibling discounts, apply coupons, create prepaid packages	•	•	M1	
Unlimited check in and out times per day	•	•	(2/day)	M3
Can work with prepaid hourly plans (20 hour package plan, etc)	•	•	M1	
Report that shows daily usage by hour, income, packages sold	•	•	M1	
Let parents prepay for child care based on the pickup time	•	-	1411	
Full reservation system including one time and standing reservations	•			
Child Information				
Store child's information including medical history, remarks, and immunizations		•		M1
	•	•	•	M1
Store child photo (plus parent and pickup person photos)	•		•	
Store each parent's and pickup person's information including address, phone numbers, and email	•	•	•	M1
Setup additional, searchable user defined fields (dates, numbers, text, checkboxes)	•		•	
Child Progress / Incidents				
Track child progress, milestones, and achievements though daily log	•			
Track child incidents through event calendar	•			
Staff Information				
Store staff information including certifications	•		•	M4
Store future work schedules by date ranges (used for future child/staff ratio planning)	•			
Setup additional user defined fields (dates, numbers, text, checkboxes)	•		•	
Timeclock				
Let parents sign their kids in/out	•		•	M3
Let staff sign themselves in/out				M3
	•	•	•	
2 way communication between center and parents/staff	•		•	M3
Ability to have multiple timeclock computers	•	•	(+\$95/pc)	(+\$195)
Fingerprint Scanning capability (package with scanner)	(+\$345)		(+\$?)	M3 + \$95
Door Access Control	•		(+\$?)	(+\$95)
Child Billing				
Works with hourly/daily/weekly/monthly billing + late pickup	•	•	•	M2
Setup different rates that apply different days and hours, and automatically itemize charges	•			
Automatically Email child bills	•		•	M2
Insert Center Logo into bills	•	•	•	M2
Automatic ACH and Credit Card Account processing	•	_	•	M2
Staff Timesheets				1112
Keep track of vacation, personal, and sick-leave hours	•		•	M4
Print staffing reports that show daily staff counts and staffing schedules				M4
	•		•	IVI4
Staff Wages				256
Automatically generate staff paysheets and withhold payroll taxes and print paychecks	•		•	M6
Child/Contact Functions				
Find contacts and children through any combination of information	•		•	M1
Create custom reports with selectable information, information column order and contact grouping	•	•	M2	M1
Center Functions				
Track and schedule center inspections, maintenance, etc and journal recording	•			
Center Ledger				
Store center expenses such as food, rent, utilities: Reconcile bank accounts	•		M2	M5
Accounting Reports				
Reports that show childcare payments made and owed	•	•	•	M2
Reports that show staff wages paid and owed	•	-	•	M6
Reports that show center net income	•	•	M2	M5
System Functions		_	1712	1717
				M1
Multiple level password system	•	•	(+\$05/20)	M1
Networkable Sir Francis Programme 1997	•	•	(+\$95/pc)	M11
Multiple Site Functionality	•	•	Call	Call
Quickbooks Pro™ Integration	•	•	Call	?
Cost for Complete System	\$1,195	\$1,500/yr	\$3,190 <sup>1</sup>	\$3,165 <sup>2</sup>
Annual Support (after 1 <sup>st</sup> year)	\$100	Included	\$430+	\$95
Included License Seats for computers that manage the center (Main Program/Timeclock)	∞/∞	∞/∞	1/1	2 / 1
Cost for additional License Seats (prices are to add network functionality to the package)	\$0	\$0	\$95/pc	\$195
Return Policy	60 Day 100%	None	None	None
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 $\begin{array}{ccc} \textbf{Comparison Chart Symbol Legend:} \\ ()^{\underline{number}} & - & Footnote \end{array}$ Footnote Footnotes:

M(number) module id for that feature 1- Similar cost includes: M1,3,4 2- Similar cost includes: M1,2,3,4,5,6,7 (+(price)) additional cost for that feature

Modules:

Modules.							
iCare Standard Large	Cost	Procare v10	Cost	Procare v10	Cost	Procare v10	Cost
M1- Drop-In Mgr	\$395	M1- Family Data	\$695	M5- Accounts Payable	\$795	M9- Corporate Organizer	?
M2- Professional V	\$595	M2- Family Accounting	\$395	M6- Payroll	\$295	M10- Quickbooks Integration	\$195
		M3- Attendance Tracker	\$395	M7- Agency Accounting	\$195	M11- Networking	\$195
		M4- Employee Data	\$495	M8- Door Controller	?	_	